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Any proposed modifications to the template maybe made in consultation with:

Ms. Vandana Thakur,

Manager-BLY

**Bureau of Energy Efficiency**

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## **Expression of Interest Document**

**EoI No.** < insert > **dated:** < insert >

### **Developing CDM Project Activities (CPA) under the Programme of Activities (PoA) CFL-Lighting Scheme “Bachat Lamp Yojana”**

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### **NORTHER POWER DISTRIBUTION COMPANY OF AP LIMITED.**

(Corporate Office, H.No.1-1-458 & 503, Chaitanya Puri Colony,  
Hanamkonda, Warangal.)

Email: [cgmcomml@apnpdcl.in](mailto:cgmcomml@apnpdcl.in)

Phone no. 0870-2461516

Fax no. 0870-2461516,2461519

## General Information

This Expression of interest document (Eoi) is to select interested project developers, from the Bureau of Energy Efficiency (BEE) empanelled CFL manufactures/ traders/investors<sup>1</sup> for developing and implementing CDM Project Activities (CPA) under the CDM Programme of Activities (PoA) **CFL-Lighting Scheme “Bachat Lamp Yojana”**<sup>2</sup>.

Important Information for submitting the offer:

<b>How to Obtain Eoi</b>	<b>SEB / DISCOM Information</b>
In person	Chief General Manager, Operation, Commercial & IPC APNPDCI, Warangal.
Website link	<a href="http://apnpdcl.in/Bachatlamp.html">http://apnpdcl.in/Bachatlamp.html</a>
Cost of EOI document (INR) (If Eoi downloaded from the website the Eoi document fees is zero)	Rs.500/-
<b>How to Submit Eoi</b>	
Draft in favour of	Pay Officer, APNPDCI, Warangal Payable at Hanamkonda, Warangal
Eoi Processing fees	Rs.2,000/-
Submission of Eoi in <u>two sets</u> of hardcopy and <u>one</u> softcopy (both)	07.09.2011
	13.00 Hrs.
Pre-Bid Meeting	At least 10 days prior to last date of submission of Eoi
Tentative date for Pre-Bid Meeting	27.08.2011
Venue	Conference Hall, Corporate Office, H.No.1- 1-458 & 503, Chaitanya Puri Colony, Hanamkonda, Warangal.
Time	11.00 Hrs.
<b>Opening of Eoi</b>	
Tentative date for Eoi opening	14.09.2011
Venue	Conference Hall, Corporate Office, H.No.1- 1-458 & 503, Chaitanya Puri Colony, Hanamkonda, Warangal.
Time	15.00 Hrs.

<sup>1</sup> <http://www.bee-india.nic.in/content.php?id=2>

<sup>2</sup> [http://cdm.unfccc.int/ProgrammeOfActivities/poa\\_db/CZ59J1XMR8K4ELUS6WY3BA0IVTGO2F/view](http://cdm.unfccc.int/ProgrammeOfActivities/poa_db/CZ59J1XMR8K4ELUS6WY3BA0IVTGO2F/view)

<b>For any clarification contact via email only</b>	
Last date for receiving email	05.09.2011
Name	P.Sandhya Rani
Designation:	Chief General Manager, Operation, Commercial & IPC
Telephone No & Fax No:	0870-2461516
Email	cgmcomml@apnpdcl.in

*Note: To promote reduction of green house gases, this EoI promotes use of email for official correspondence and reduced paper use. Where the EoI is downloaded from web-site, potential bidder MUST inform the SEB/DISCOM official, their contact details and email to send any updates on the EoI.*

**Key Abbreviations / Definitions**

BEE	Bureau of Energy Efficiency, India
BIS	Bureau of Indian Standards
BLY	Bachat Lamp Yojana
DISCOM	Electricity Distribution Company
CFL	Self-ballasted Compact Fluorescent lamp
ICL	Incandescent Lamp
INR	Indian Rupees
Implementer	SSC-CPA project implementation team. For example, this could comprise of the project investor team acting alone or along with a local implementing partner.
Investor	CFL manufacturer(s) or CFL trader(s) or financier(s) who wish to finance the distribution of CFLs as per the BLY scheme under a SSC-CPA project.
TPA	Tri-partite agreement amongst BEE, Investor and DISCOM

## Introduction

The SEB/DISCOM (insert name), intends to promote energy efficiency in lighting system of the residential household consumers in its area based on the scheme parameters laid down by Bureau of Energy Efficiency, Ministry of Power , Govt. of India under the CDM based CFL Lighting Scheme-“Bachat Lamp Yojana” (BLY).

The Bureau of Energy Efficiency (BEE), is the co-ordinating and managing entity for the CDM based Bachat Lamp Yojana Programme of Activity (BLY-PoA).

Through this EoI, SEB/DISCOM (insert name), invites offers from BEE empanelled CFL manufacturers/ traders, investors to develop CDM programme activities (CPAs) for inclusion and implementation under the BLY-PoA.

### Summary of “Bachat Lamp Yojana”

The Bachat Lamp Yojana PoA is a scheme developed by the Bureau of Energy Efficiency (BEE) to promote energy efficient lighting for households in India.

The BEE is coordinating the Programme of Activities (PoA) ‘Bachat Lamp Yojana’ as a PoA Managing entity, and will support the CPA implementer(s) in developing the CDM Programme Activities (CPAs) in India through collaboration with Electricity Distribution Companies (SEB /DISCOMs).

Under the BLY scheme quality long-life CFLs<sup>3</sup> would be distributed by SSC-CPA implementer(s) to grid-connected residential households in exchange of an incandescent lamp (ICL) and INR 15.

The scheme works on a purely voluntary basis and as such is not mandatory. Hence, all the key players under the scheme like the BEE and participating CPA implementer(s), SEB / DISCOMs and households voluntarily take part under this scheme.

To bridge the cost differential between the market price of the CFLs and the price at which they are distributed to households, the Clean Development Mechanism (CDM) is harnessed. The CPA implementer(s) would cover the project cost through sale of green house gases (GHG) emission reductions achieved in their respective CPA areas.

The CFL distribution under a SSC-CPA is restricted to the project boundary which is the identified SEBs/DISCOM’s CPA project distribution area e.g. DISCOM Circle, Division. The households under the defined project area can be identified by their unique DISCOM provided consumer numbers.

The distribution of CFLs and replacement of previously used ICLs in households in the SSC-CPA area can take place using one or more of the following methods:

- Direct installation at each household; and/or
- ICL collection and CFL distribution through dedicated distribution points as advertised by the SSC-CPA owner in the local media e.g. local DISCOM offices, retail outlets, resident association offices, schools etc

The CFLs are to be installed in high hourly usage areas in a household, such as outsides, common areas, living room area and kitchen. The CPA Implementer in cooperation with the SEB/DISCOM will do this by virtue of an awareness campaign educating households that only in case the CFLs are placed in high usage areas, maximum energy savings and subsequent cost savings can be achieved.

Salient features of the BLY scheme are:

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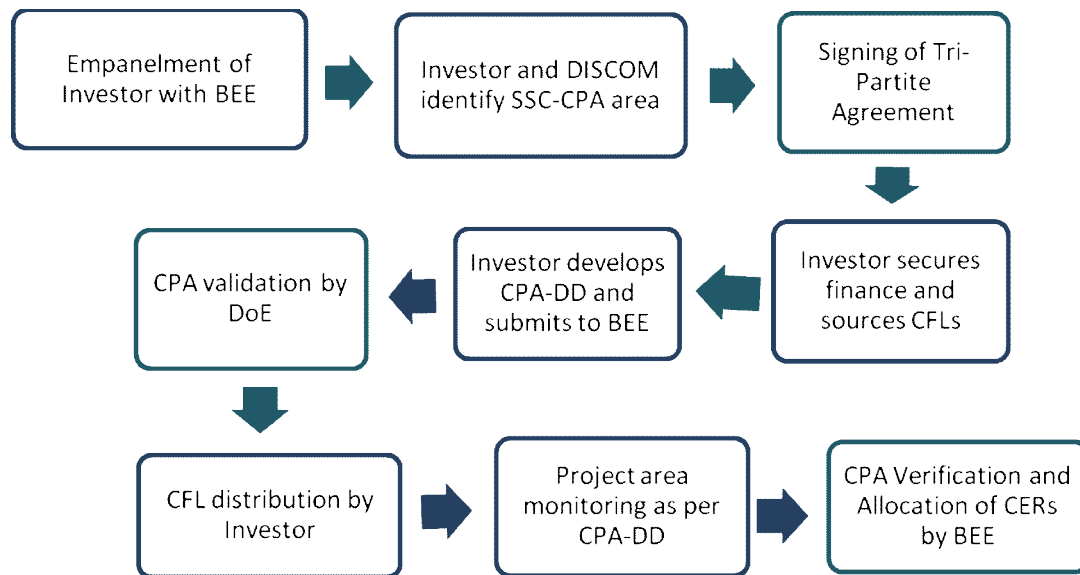
<sup>3</sup> In India IS 15111 standard specifies a minimum 6000 hours rated life time. Long life quality CFLs in BLY context would thus meet IS 15111 requirements and have an average rated life of 6000 hours and above. Further, The CFLs would deliver atleast the lumens as defined under the Indian national standard IS 418:2004 for ICLs

- Upto four self-ballasted CFLs can be provided to a household consumer as direct substitutes for ICLs. Only CFLs with electronic ballasts are to be used.
- ICL wattages of 100, 60 and 40 W can be replaced
- The CDM small scale methodology AMS-II.J shall be applied. a fixed value of 3.5 hours of CFL use per day to estimate the GHG emission reductions under the CDM project.
- Approximately 600,000-800,000 CFLs can be distributed within a single CPA small scale CDM limit of 60 GWh<sup>4</sup>.
- The participating households will need to sign an agreement with the SSC-CPA Implementer for bidding them to re-sell the CFLs.

Further details of the BLY scheme can be viewed on

[http://cdm.unfccc.int/ProgrammeOfActivities/poa\\_db/CZ59J1XMR8K4ELUS6WY3BA0IVTGO2F/view](http://cdm.unfccc.int/ProgrammeOfActivities/poa_db/CZ59J1XMR8K4ELUS6WY3BA0IVTGO2F/view)

A typical CPA implementation sequence is depicted as below:



## Key Roles and Responsibilities for CPA Implementation

### 1. Bureau of Energy Efficiency

- i. Assume the role of PoA Managing Entity
- ii. Development and registration of the BLY-PoA with UNFCCC CDM Executive Board.
- iii. Check the satisfaction of the eligibility criteria stipulated in the PoA-DD, prior to inclusion of CPAs under the PoA.
- iv. Decide any cost(s) on each CPA and also those required to function as managing entity
- v. Official communication with the CDM-EB, DOE and Indian DNA.
- vi. Allocation of CERs to the CPA implementer recommended Annex-I buyer, according to their share in emissions reductions in a monitored period and as per the Modalities of Communication (MoC);.

<sup>4</sup> The actual number depends on the distributed CFL number and wattage.

## 2. DISCOM/ SEB

Standard facilities to be provided to CPA project implementer(s):

- i. Define project geographic boundary e.g. circle, division etc.
- ii. Define a residential household based on State level definition and tariff category.
- iii. Provide database of all grid connected residential households to include name of users/ address / average annual electricity consumption for project area
- iv. Provide, on SSC\_CPA implementer(s) written request, all necessary information to prepare the SSC-CPA document in a reasonable time-frame (say) 15 days e.g. Transmission and Distribution losses (without commercial losses) etc
- v. Authority to CPA implementer(s) team to implement scheme in the CPA area.
- vi. For over-all CPA implementation to provide office sitting space to upto 10 members of CPA Implementer(s) team for the CPA project duration of 10 years or CPA crediting period (whichever is less). This does not include any furnishings, office supplies etc which need to be organised by CPA Implementer.
- vii. Assist in generating CFL use awareness amongst households by providing SEB/DISCOM personnel to attend any CPA Implementer organised awareness meeting, media space in notice boards, bills and web-site.
- viii. Extend facilities for distribution of the CFLs / collection of ICLs by providing personnel to supervise any CPA Implementer organised distribution, space in offices / billing centres to carry of CFL distribution, media space in notice boards, bills and web-site.
- ix. Provision of temporary safe storage of delivered CFLs until distribution. CPA implementer shall organise for security personnel, insurance cover for safe storage of CFLs etc.
- x. Provision of temporary safe storage of replaced ICLs until inspection and destruction. CPA implementer shall organise for security personnel and organise for inspection and destruction.
- xi. Assist in monitoring and or survey of households by providing personnel to supervise any CPA Implementer organised survey / monitoring of households.
- xii. not offer or allow anyone, except the SSC-CPA Implementer, to develop and/ or implement the SSC-CPA in any part of the Project Area and/ or commence or pursue any scheme/ arrangement in parallel for residential household lighting in the Project Area, having an adverse impact on the SSC-CPA(s);
- xiii. establish time-lines for carrying out the various tasks to implement the SSC-CPA(s);
- xiv. Utility at its discretion may make a decision of automatic cancellation of the agreement if the CFLs have not been distributed within a specified period of time as agreed in this bilateral agreement. Utility in case of delayed distribution of CFLs by the investor in the project may also levy damages which can be linked to the duration of the delay.
  
- xv.
- xvi.

### 3. Investor

- (i) ensure the continuous and uninterrupted empanelment of itself with BEE during the term of this Agreement;
  - (ii) be bound by operation and management arrangements and such other rules, regulations and modalities, as established by BEE for effective implementation of the BLY-PoA, and all other decisions taken by COP/ MOP to the UNFCCC and EB, from time to time;
  - (iii) be responsible for all compliances by the SSC-CPA Implementer of the applicable laws during the term of this Agreement.]
- i.
- (iv) Provide quality long-life CFLs<sup>5</sup> distributed to grid-connected residential households in exchange of an incandescent lamp (ICL) and INR 15.. A maximum of 4 CFLs shall be replaced per household. These CFLs shall be compliant with the existing National Regulations in force viz. IS 15111:2002.
  - (v) Securing financing of initial investment for the cost differential (no subsidy from the Govt. of India towards purchase and distribution cost of the CFL lamps and any other CPA project cost).
  - (vi) Carry out CPA area survey to estimate the energy saving potential and advance estimate of CFL wattages likely under the project.(this survey is *optional and at discretion of CPA Implementer(s)*)
  - (vii) Preparing CDM Programme Activity Design Documents (CPA-DD) and submitting it to BEE for inclusion by a Designated Operational Entity under the UNFCCC.
  - (viii) Distribution of CFLs in association with DISCOM within its customer area.
  - (ix) Ensure that the BLY logo marking is displayed on the CFLs to aid monitoring surveys. It is recommended that the ink to be used for the logo marking have a life similar to that of the expected SSC-CPA crediting period;
- 
- (x) Define CFL warranty period. It may be noted that as per the applied AMS IJ methodology, periodic ex-post surveys need to be conducted. While CFLs replaced as part of a regular maintenance or warranty program can be counted as operating, CFLs cannot be replaced as part of the survey process and counted as operating.
  - (xi) Collection of old ICLs and their destruction, collection of fused CFLs through buy-back schemes etc, and arrangements for their safe disposal as per environmental and other regulatory norms.
  - (xii) Generate CFL use awareness amongst households
  - (xiii) Carry out monitoring and / or survey of households.
  - (xiv) Maintain appropriate records and develop procedures to implement the CPA.
  - (xv) Bear all fees and costs associated with preparation, inclusion and verification of the CPA-DD. Example—DOE fees, UNFCCC fees, Survey agency fees etc.
  - (xvi) Provide access to Managing Entity to all SSC-CPA related data and information upto two years from the end of CPA project crediting period.

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<sup>5</sup> In India IS 15111 standard specifies a minimum 6000 hours rated life time. Long life quality CFLs in BLY context would thus meet IS 15111 requirements and have an average rated life of 6000 hours and above. Further, The CFLs would deliver atleast the lumens as defined under the Indian national standard IS 418:2004 for equivalent ICLs

## Scope of BLY Opportunity

This EoI invites investors for the following:

S. No	Data	Description
1	SEB/ DISCOM Name	< APNPDCL >
2	Circle name	< WARANGAL >
3	Division	< WARANGAL >
4	Subdivision	Section
	<b>HANAMKONDA</b>	GOPALPUR
		NAIMNAGAR
		SUBEDARI
		NAKKALAGUTTA
		KAZIPET
	<b>MULUGU ROAD</b>	POCHAMMAIDAN
		DESHAIPET
		CHOWRASTA
		MATWADA
	<b>DIVISION</b>	<b>C&amp;O WARANGAL</b>
	<b>Warangal</b>	STATION ROAD
		A.J. MILLS
		KAREEMABAD
		GORREKUNTA
	<b>Rural Warangal</b>	MAMNOOR
		MADIKONDA
		T/CHINTAGATTU
		R/CHINTAGATTU
		ATHMAKUR
		MACHAPUR

	<b>DIVISION</b>	<b>MULUGU</b>
	<b>Wardhannapet</b>	SANGEM
		WARDHANNAPET
		PANTHINI
		PARVATAGIRI
		MYLARAM
	<b>ADE Parkal</b>	MOGULLAPALLY
		PARKAL (T)
		PARKAL (R)
		SHAYAMPET
	<b>Bhoopalpally</b>	CHITYAL
		RAMAKRISHNAPUR
		REGONDA
		BHOOPALAPALLY
	<b>Mulugu</b>	MULUGU
		LAXMIDEVIPET
		GHANPUR(M)
	<b>Eturunagaram</b>	PASRA
		ETURINAGARAM
		KAMALAPUR
	<b>DIVISION</b>	<b>JANGAON</b>
	<b>Ghanpur</b>	T/GHANPUR
		R/GHANPUR
		DHARMASAGAR
		NARAYANAGIRI
	<b>Palakurthy</b>	ZAFFERGADH
		PALAKURTHY

		DEVARUPPALA
	<b>Jangaon</b>	T/JANGAON
		R/JANGAON
		RAGHUNATHPALLY
		QUILASHAPUR
		LINGALAGHANPUR
	<b>Cherial</b>	T/CHERIAL
		R/CHERIAL
		BACHANNAPET
		MADDUR
		NARMETTA
	<b>DIVISION</b>	<b>MAHABUBABAD</b>
	<b>Mahabubabad Town</b>	T/MAHABUBABAD
		R/MAHABUBABAD
		KESAMUDRAM
	<b>Korivi</b>	KORIVI
		DORNAKAL
		MARRIPEDA
		YELLAMPET
	<b>Thorrur</b>	THORRUR (T)
		CHINNAVANGARA
		DANTALAPALLY
		KODAKANDLA
		NELLIKUDURU
	<b>DIVISION</b>	<b>NARSAMPET</b>
	<b>Narsampet Town</b>	NARSAMPET (T)
		DUGGONDI

		NALLABELLY
	<b>Narsampet Rural</b>	NARSAMPET (R)
		KHANAPUR
		KOTHAGUDA
	<b>Nekkonda</b>	NEKKONDA
		CHENNARAOPET
		GUDUR
	<b>No of grid connected household consumers numbers in project area (in lakhs)</b>	<b>6.95</b>

Note: In-case of multiple circles, bidders can choose the circle of interest. Further, SEB / DISCOM reserves the right to choose the bidder or to allocate project areas based on feasibility. The number of CPA documents to be developed under the indicated circle(s) is to be decided by the CPA-implementer at the time of document development.

## Expected Timelines

The winning bidder is expected to implement the scheme as under:

<b>Deliverable</b>	<b>Planned Date(s)</b>
Sign bi-lateral agreement with SEB/DISCOM	Within two weeks of winning the bid
Submit bank guarantee of INR 50 lakhs	Within two weeks of winning the bid
Sign Tri-partite agreement with SEB/DISCOM and BEE	Within two weeks of winning the bid
Secure finance	Within three months of winning the bid
Secure supply agreement of CFLs with manufacturer	Within six months of winning the bid
CPA submission for inclusion to BEE	Within three months of winning the bid
Pilot Scale distribution of CFLs	Within 6 months of winning the bid
Delivery of CFLs (beginning date)	Within nine months of winning the bid
Distribution of CFLs (beginning date)	Within ten months of winning the bid
Distribution of CFLs (end date)	Within Twelve months of Bid Date

Note: Two months grace period is additionally provided to take care of contingency delays. However, distribution of CFLs (final event) should not be delayed beyond Fourteen (14) months from winning the bid.

Note : It is clearly understood that these timelines are merely indicative in nature and the utility may at its discretion at time of floating EOI decide to fix different timelines for the project or any of its activities.

**Non-performance Penalty:** The CPA implementer is required to submit a bank guarantee (from a DISCOM approved scheduled commercial bank) of INR Fifty Lakh Rupees on winning the bid.

1. Either within one month of registration of the PoA with the CDM executive board OR
2. Within one month of winning the bid (whichever is later).

This bank guarantee shall be invoked by the SEB / DISCOM in the event the CPA implementer(s) with-draw or are unable to implement the CPA as agreed to the timelines mutually, and after following due procedure given in the relevant agreements. or any other clause as mutually agreeable in-between them.

The bank guarantee is returnable by the SEB / DISCOM, when the CPA implementer(s) start the distribution of the project CFLs equivalent to the value of the bank guarantee or based on a clause to be agreed to mutually between the two parties. The value of CFLs would be taken as per the supply agreement of CPA Implementer(s) with the manufacturer / dealer.

**Documents Comprising the Bid Submission**

**Form 1: Confirmation to BLY PoA and CPA requirements**

**Form 2: Confirmation to Deliverables and Timelines**

**Form 3: Prior Experience and Credentials**

**Form 4: Deviations**

**Form 5: Service Requests from SEB / DISCOM**

**Form 6: SEB / DISCOM Terms and Conditions**

**Eol Evaluation Criteria**

- i. Technical Competence—(Form 1 ,3 and 4)
- ii. Confirmation and acceptance of stated Eol - Scope of work, Deliverables and time-lines, SEB/DISCOM conditions (form 2 and 6)
- iii. Service Requests from SEB / DISCOM --(Form 5)

**Note:**

Potential CPA implementer(s) should fill in all the formats. The Eol shall be liable for rejection in the absence of requisite supporting documents.

**SEB / DISCOM in its sole/absolute discretion can apply whatever criteria deemed appropriate in determining the responsiveness of the Eol submitted by the Eol respondents.**

**Form 1: Confirmation to BLY PoA and CPA requirements**

**We confirm to have read the BLY-PoA and CPA requirements as stated in the UNFCCC website:**

**[http://cdm.unfccc.int/ProgrammeOfActivities/poa\\_db/CZ59J1XMR8K4ELUS6WY3BA0IVTGQ2F/view](http://cdm.unfccc.int/ProgrammeOfActivities/poa_db/CZ59J1XMR8K4ELUS6WY3BA0IVTGQ2F/view)**

**and assure that we meet all of them.**

**We confirm that we are empanelled with the BEE (documentary evidence is submitted with this bid), and shall sign a Tri-partite Agreement with BEE and SEB / DISCOM on winning the right to implement the CPA.**

**We further confirm that this CPA will not be registered as a stand-alone CDM project outside of BLY PoA.**

We recognize that the SEB/DISCOM reserves the right to allocate the CPA project area as per their discretion, irrespective of our bid credentials.

**All the forms as required under the EoI have been completed and are hereby submitted.**

**Authorized Signatory:**

**Signature:**

**Official Seal**

**Form 2: Confirmation to Deliverables and Timelines**

**We confirm to apply for the following SEB / DISCOM Circle(s):**

S. No	Circle Name
1	< indicate name and Insert rows as necessary>

**Confirmation to CFL Specifications**

Confirm to distribute CFLs

- (a) As per IS 15111 part 1 & 2
- (b) With Lumen equivalence with replaced ICL as per IS 418:2004
- (c) Which carry BLY scheme logo

**Confirmation to Timelines**

We confirm to meet the following time-lines:

Deliverable	Planned Date(s)
Sign bi-lateral agreement with SEB/DISCOM	Within two weeks of winning the bid
Submit bank guarantee of INR 50 lakhs	Within two weeks of winning the bid
Sign Tri-partite agreement with SEB/DISCOM and BEE	Within two weeks of winning the bid
Secure finance	Within three months of winning the bid
Secure supply agreement of CFLs with manufacturer	Within six months of winning the bid
CPA submission for inclusion to BEE	Within six months of winning the bid
Pilot Scale distribution of CFLs	Within 6 months of winning the bid
Delivery of CFLs (beginning date)	Within nine months of winning the bid
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Distribution of CFLs (end date)	Within Twelve months of Bid Date

**Note:** Two months grace period is additionally provided to take care of contingency delays. However, distribution of CFLs (final event) should not be delayed beyond Fourteen (14) months from winning the bid.

**Non-performance Penalty:** We shall submit a bank guarantee (from a DISCOM approved scheduled commercial bank) of INR Fifty Lakh Rupees on winning the bid.

- 1. Either within one month of registration of the PoA with the CDM executive board OR
- 2. Within one month of winning the bid (whichever is later).

This bank guarantee shall be invoked by the SEB / DISCOM in the event the CPA implementer(s) with-draw or are unable to implement the CPA as agreed to the timelines mutually, and after following

due procedure given in the relevant agreements. or any other clause as mutually agreeable in-between them.

The bank guarantee is returnable by the SEB / DISCOM, when the CPA implementer(s) start the distribution of the project CFLs equivalent to the value of the bank guarantee or based on a clause to be agreed to mutually between the two parties. The value of CFLs would be taken as per the supply agreement of CPA Implementer(s) with the manufacturer / dealer.

Authorized Signatory:

**Signature:**

**Official Seal**

**Form 3: Prior Experience and Credentials**

S.no	Particulars	Response			
1.	<b>Name of the Organisation</b>				
2.	<b>Whether a CFL Manufacturer , Trader or financier</b>				
<b>To be filled by Project Investor</b>					
3.	<b>Address of the Registered Corporate Office(s)</b>				
	<b>Address of the Registered Indian Corporate Office(s) (if same as above write 'As above')</b>				
4.	<b>Details of the Contact Person(s)</b>				
	a.	Name	a.		
	b.	Designation	b.		
	c.	Landline Number	c.		
	d.	Mobile Number	d.		
	e.	Email ID	e.		
5.	<b>Manpower and Financial Details of the Organisation</b>				
	<b>Manpower</b>				
	Financial Year (last three years)		<b>FY 1</b>	<b>FY 2</b>	<b>FY 3</b>
	a.	Turnover in (INR)			
	b.	Profit in (INR )			

We understand that if we are registered out-side of India, then to implement the CPA we would need to either register in India or identify a co-CPA implementer who is a registered Indian entity.

We confirm that we are not involved in any major litigation and have never been blacklisted by any state government or Central Government department.

We hereby declare that all the information and statements made in here are true and understand that the above information is accepted by the SEB / DISCOM in good faith, and if found false will lead to our dis-qualification from the EoI at any stage.

**Authorized Signatory:**

**Signature:**

**Official Seal**

**Form 4: Deviations**

[Suggest and justify here any modifications or improvement to the scope of work, tasks to be performed, timeline, deliverables, payment terms etc. to improve performance in carrying out the Assignment. The bidder can suggest deleting some activity or adding another, or proposing a different phasing of the activities.

Such suggestions should be concise and to the point and submitted prior to Eol submission date, to the SEB / DISCOM contact official for necessary response. Any response shall be made in writing to all who have purchased the Eol document or downloaded from web-site.

*Note: Where the Eol is downloaded from web-site, potential bidder MUST inform the SEB/DISCOM official, their contact details, including email to send any updates on the Eol.]*

*(Maximum two pages)*

**Form 5: Services availed from SEB / DISCOM**

Standard facilities to be availed by CPA project implementer(s) from SEB/DISCOM are as under:

- i. Define project geographic boundary e.g. circle, division etc.
- ii. Define a residential household based on State level definition and tariff category.
- iii. Provide database of all grid connected residential households to include name of users/ address / average annual electricity consumption for project area
- iv. Provide, on SSC\_CPA implementer(s) written request, all necessary information to prepare the SSC-CPA document in a reasonable time-frame (say) 15 days e.g. Transmission and Distribution losses (without commercial losses) etc
- v. Authority to CPA implementer(s) team to implement scheme in the CPA area.
- vi. For over-all CPA implementation to provide office sitting space to upto 10 members of CPA Implementer(s) team for the CPA project duration of 10 years or CPA crediting period (whichever is less). This does not include any furnishings, office supplies etc which need to be organised by CPA Implementer.
- vii. Assist in generating CFL use awareness amongst households by providing SEB/DISCOM personnel to attend any CPA Implementer organised awareness meeting, media space in notice boards, bills and web-site.
- viii. Extend facilities for distribution of the CFLs / collection of ICLs by providing personnel to supervise any CPA Implementer organised distribution, space in offices / billing centres to carry of CFL distribution, media space in notice boards, bills and web-site.
- ix. Provision of temporary safe storage of delivered CFLs until distribution. CPA implementer shall organise for security personnel, insurance cover for safe storage of CFLs etc.
- x. Provision of temporary safe storage of replaced ICLs until inspection and destruction. CPA implementer shall organise for security personnel and organise for inspection and destruction.
- xi. Assist in monitoring and or survey of households by providing personnel to supervise any CPA Implementer organised survey / monitoring of households.

I have read the above and accept the same.

**Authorized Signatory:**

**Signature:**

**Official Seal**

**Form 6: Additional SEB / DISCOM Terms and Conditions (if any)**

**We hereby confirm to have read and accept the SEB / DISCOM terms and conditions as under:**

**<SEB / DISCOM to insert their terms and conditions, if any.**

**If there are no conditions then please type "No Additional SEB/ DISCOM Terms and Conditions">**

**Authorized Signatory:**

**Signature:**

**Official Seal**